

## **Pickleball University Board Meeting**

**September 20, 2023**

**Location: Lakes at Waterway Village**

### **1. Call to Order 5 PM**

- a. Claire Miller, President; Chuck O'Hanlon, Vice President via Zoom, Steve Bull, Vice President; Dave Caswell, Bob O'Leary, Tom Frechette, Treasurer; Loretta Potts, Secretary.

### **2. Proof of Notice**

Upcoming board meetings are posted at the end of the meeting minutes.

### **3. Approval of Minutes**

Steve Motions to accept minutes. Dave seconds the motion. **Motion passes unanimously.**

### **4. Monthly Financials**

Checking: \$37,120.47

Savings: \$13,180.45

Fidelity Accounts: \$254,083.90

CD Renewals.....These accounts are rolled over as they mature.

Budgeting items: \$1500 budgeted for new staff shirts. 50 will be ordered in various sizes that comes to \$1100.

Dave motions to accept this. Loretta seconds this motion. **Motion passes Unanimously.**

Insurance Renewals: Claire sent off \$2700 for insurance not including the tournament.

## 5. Old Business

### A. Expansion Feasibility study at Pocohontas.

Mills and Short working in this with the city. This will take 3 to 4 months and if accepted, 4 more months to do the work.

### B. 501-C3 update. This is being worked on but is a slow process.

## 6. New Business

### A. 2024 Proforma Income Statement

Steve worked up a spreadsheet to give us an idea of what would happen with a 15% Attrition Rate up to a 20% Attrition Rate and how this will effect the number of members staying and how many people on the waitlist will be allowed into the club. There is still some controversy over the maximum number of members. With the attrition rate of 15%, this would leave around 150 new members if the numbers remained the same. Presently, there are 1092 members, 96 are lifetime members. Many feel that a cap of 800 or 900 would be better than the 1000 members we already have.

We discussed increasing the membership fees to allow fewer members or raising the initiation fee for people on the Waitlist that were invited to join the club. This discussion will continue at the next meeting once we see how many members renew.

Claire motions that we keep the dues the same. Steve seconds this motion.

**Motion passes Unanimously.**

### B. Cash Flow Report for 2023 and 2024

So far, the following has been done:

Windscreens \$6000

South Court Improvements: \$22,990

North Court Improvements: \$15,900

Fence: \$1890 Bumpers were not required at this time.

We will shop around for the windscreens with PBU Logo.

#### E. Rates and Invoicing

Claire is working with Ann to create and send out invoices for renewals.

F. This will be discussed at next meeting again.

#### G. Tournament budget

Dates of tournament March 21-24. Diane and friend that ran it last year have increased their cost. This will be discussed later. Dave motions to Allow \$20,000 budget. Tom seconds this motion. **Motion passes Unanimously.**

#### H. Discipline Procedures.

Bob wrote up a guideline for disciplining members that have been problems. It gives specific procedures to follow so members feel they have a say in this Procedure. This will be added to the Bylaws with the exception of allowing an expelled member to reapply after 2 years. Steve motions to change the Bylaws to reflect these changes. Dave seconds this motion. **Motion Passes Unanimously.**

#### J. Coaching Request

Brian Hartman has requested to become a coach after receiving a certificate that he is certified to coach. Because we have enough coaches at this time, he will be placed on a waitlist.

#### K. Online Merchandise Store Proposal

Claire brought up the website connected to this company that will sell apparel with our Logo including hats, shirts and other clothes. The company will do all of the work and give 20% back to the club as an incentive. There will be a LINK to this store on PBU 411. Tom motions to accept. Loretta seconds this motion. **Motion Passes Unanimously.**

#### L. Round Robins/Leagues

There was a discussion as to when to start the Round Robins in the afternoon. Chuck recommends starting them at noon. Many feel that 1 pm in the season is a better time so members have plenty of time to play in Open Play.

7. Adjourn at 7pm. Next meeting October 18, 2023 at 5pm