

**Pickleball University, Inc.**  
**Profit & Loss - Current Month and YTD**  
July through September 2023

	Jul - Sep 23	Jan - Sep 23
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
Advertising income	0.00	2,600.00
Happy Hour-Dinner revenue	518.69	4,251.11
Interest income	8.27	330.60
Lessons	583.50	5,246.00
Member Initiation dues	0.00	0.00
Membership Dues	0.00	66,346.44
Merchandise sold	42.05	5,375.88
Outdoor Event donations	1,030.74	3,972.99
Tournament Income	0.00	31,735.98
Walk In's	2,649.53	23,389.48
<b>Total Income</b>	<b>4,832.78</b>	<b>143,248.48</b>
<b>Expense</b>		
<b>Facilities and Equipment</b>		
Court supplies	0.00	966.05
Property Maintenance	3,945.00	4,310.92
Rent, Parking, Utilities	412.16	2,409.26
<b>Total Facilities and Equipment</b>	<b>4,357.16</b>	<b>7,686.23</b>
<b>Merchant services fees</b>	<b>0.00</b>	<b>887.38</b>
<b>Operations</b>		
Accounting Fees	881.25	2,561.47
Advertising	31.62	3,055.90
Bank and Paypal fees	0.00	70.40
Computer and internet expenses	1,448.28	3,475.24
Court repair and maintenance	15,667.81	18,552.56
Event costs	683.27	5,063.89
Legal Fees	0.00	135.00
Licenses, permits and fees	32.00	825.25
Merchandise for sale	0.00	2,003.40
<b>Payroll Expenses</b>		
Non Cash Benefit	0.00	-461.44
Payroll Taxes	1,347.70	4,311.79
Wages	16,738.14	48,328.52
Workers Comp insurance	0.00	468.00
Payroll Expenses - Other	84.00	231.00
<b>Total Payroll Expenses</b>	<b>18,169.84</b>	<b>52,877.87</b>
<b>Sales tax collection allowance</b>	<b>-40.63</b>	<b>-162.90</b>
<b>Supplies</b>	<b>1,316.30</b>	<b>2,273.57</b>
<b>Telephone, Telecommunications</b>	<b>0.00</b>	<b>43.20</b>
<b>Total Operations</b>	<b>38,189.74</b>	<b>90,774.85</b>
<b>Other Types of Expenses</b>		
<b>Insurance - Liability, D and O</b>	<b>2,672.45</b>	<b>2,672.45</b>
<b>Total Other Types of Expenses</b>	<b>2,672.45</b>	<b>2,672.45</b>
<b>Tournament expense</b>	<b>0.00</b>	<b>6,367.02</b>
<b>Total Expense</b>	<b>45,219.35</b>	<b>108,387.93</b>
<b>Net Ordinary Income</b>	<b>-40,386.57</b>	<b>34,860.55</b>
<b>Other Income/Expense</b>		
<b>Other Income</b>		
<b>Extraordinary Income</b>		
Change in value of investments	4,023.00	7,198.32
<b>Total Extraordinary Income</b>	<b>4,023.00</b>	<b>7,198.32</b>
<b>Total Other Income</b>	<b>4,023.00</b>	<b>7,198.32</b>

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	<b>Jul - Sep 23</b>	<b>Jan - Sep 23</b>
<b>Other Expense</b>		
<b>Extraordinary expense</b>		
<b>Reconstruction expenses</b>	0.00	19,490.00
<b>Total Extraordinary expense</b>	0.00	19,490.00
<b>Total Other Expense</b>	0.00	19,490.00
<b>Net Other Income</b>	4,023.00	-12,291.68
<b>Net Income</b>	<b>-36,363.57</b>	<b>22,568.87</b>