

**Pickleball University, Inc.**  
**Profit & Loss Current and Prior Quarter**  
January through March 2023

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	Jan - Mar 23	Oct - Dec 22
<b>Ordinary Income/Expense</b>		
<b>Income</b>		
Happy Hour-Dinner revenue	1,528.04	1,242.99
Interest income	314.12	347.31
Lessons	3,140.50	1,043.00
Member Initiation dues	0.00	0.00
Membership Dues	52,416.51	90,249.53
Merchandise sold	4,472.62	297.71
Outdoor Event donations	1,302.25	395.00
Tournament Income	1,960.00	0.00
Walk In's	14,309.81	5,843.93
<b>Total Income</b>	<b>79,443.85</b>	<b>99,419.47</b>
<b>Expense</b>		
<b>Facilities and Equipment</b>		
Court supplies	235.13	0.00
Property Maintenance	365.92	0.00
Rent, Parking, Utilities	1,106.94	997.58
<b>Total Facilities and Equipment</b>	<b>1,707.99</b>	<b>997.58</b>
<b>Merchant services fees</b>	<b>741.13</b>	<b>54.72</b>
<b>Operations</b>		
Accounting Fees	967.72	687.50
Advertising	2,601.62	46.60
Bank and Paypal fees	67.40	2,165.38
Computer and internet expenses	1,141.76	505.00
Court repair and maintenance	2,400.00	664.94
Donation	0.00	-176.75
Event costs	2,334.86	6,710.53
Licenses, permits and fees	703.25	0.00
Merchandise for sale	2,003.40	1,643.57
<b>Payroll Expenses</b>		
Payroll Taxes	1,764.02	823.12
Wages	16,531.75	9,485.00
Workers Comp insurance	468.00	733.00
Payroll Expenses - Other	77.00	42.00
<b>Total Payroll Expenses</b>	<b>18,840.77</b>	<b>11,083.12</b>
Postage, Mailing Service	0.00	182.00
Sales tax collection allowance	-60.00	-41.11
Supplies	484.38	1,180.00
Telephone, Telecommunications	43.20	0.00
<b>Total Operations</b>	<b>31,528.36</b>	<b>24,650.78</b>
<b>Other Types of Expenses</b>		
Insurance - Liability, D and O	0.00	146.91
<b>Total Other Types of Expenses</b>	<b>0.00</b>	<b>146.91</b>
Tournament expense	6,367.02	0.00
<b>Total Expense</b>	<b>40,344.50</b>	<b>25,849.99</b>
<b>Net Ordinary Income</b>	<b>39,099.35</b>	<b>73,569.48</b>

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<b>Other Income/Expense</b>		
<b>Other Income</b>		
<b>Extraordinary Income</b>		
<b>Change in value of investments</b>	1,809.61	0.00
<b>Total Extraordinary Income</b>	1,809.61	0.00
<b>Total Other Income</b>	1,809.61	0.00
<b>Net Other Income</b>	1,809.61	0.00
<b>Net Income</b>	<b>40,908.96</b>	<b>73,569.48</b>